



VIRGINIA FOURNIER

Partner

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Virginia Fournier is a seasoned technology transactions, compliance and IP attorney with over 25 years of legal and business experience in the industry.

Before joining Outside GC, Virginia served as a senior legal advisor to Charles Schwab & Co., Inc., Singularity University, Apple, HP, frog design, and Sun Microsystems. Virginia's work has focused in the areas of:

- product development support
- privacy and data security law (including GDPR and CCPA)
- standards participation and development
- software, open source, SaaS, and cloud transactions
- IP in M&A transactions
- drafting and negotiating complex technology licensing agreements
- drafting playbooks and templates
- trademarks and marketing law

Virginia began her legal career as an associate at the law firm Heller Ehrman and also served as an associate at Fenwick & West. Virginia earned her law degree at Santa Clara University School of Law. Virginia has a BA degree from the University of Northern Colorado.

When not working, Virginia enjoys biking, kayaking, hiking, skiing, and playing with her menagerie of dogs and birds.

EDUCATION

Santa Clara University School of Law, J.D.
University of Northern Colorado, B.A.

SECTORS AND SERVICES

[Data Privacy & Cybersecurity](#)
[Intellectual Property](#)
[Software, SaaS & Hardware](#)

CREDENTIALS

Bar Admissions

California

Professional Membership & Affiliations

Certified Information Privacy Professional, CIPP/U.S. and CIPP/E

