



RONALD JARVIS

Partner

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Ron Jarvis has over 30 years of experience as a lawyer and consultant in digital media, IT, licensing and telecommunications, including work for AOL, MCI, Kelley Drye & Warren, Swidler & Berlin (now Bingham) and Gardner, Carton & Douglas (now Drinker Biddle). Leveraging this experience, Ron handles a wide range of legal matters, including contracting; licensing and SaaS; service level agreements; professional service agreements, master services agreements and statements of work; real estate transactions and leasing; biofuels, energy and utilities-related transactions; and other general commercial contracts. His clients at Outside GC include [Velocys](#), [Regent Education](#), [Urgent.ly](#) and [Depop](#).

Before joining Outside GC, Ron was an Assistant General Counsel for AOL for 7+ years, and also had his own successful solo law and consulting practice specializing in high technology contracting, Internet startups and construction engineering matters. While at AOL, Ron was part of the products and technology transactions group, and focused on social media, messaging, e-commerce and complex integrations of software and hardware with legacy systems. He worked with large vendor contracts, and helped to forge and maintain a variety of profitable working relationships with major Internet and tech companies, both domestic and international. Ron was involved with outsourcing, acquisitions and divestitures, and helped to launch a variety of products and services.

EDUCATION

Duke University School of Law,
J.D.

Princeton University, A.B.

SECTORS AND SERVICES

[Real Estate](#)

[Technology Transactions](#)

[Software, SaaS & Hardware](#)

[Energy & Utilities](#)

[E-Commerce & Digital Advertising](#)

CREDENTIALS

Bar Admissions

District of Columbia

Professional Membership & Affiliations

Association for Computing Machinery

Honors & Awards

AV Preeminent Peer Review Rating

Before AOL, Ron worked as a corporate transactions attorney, a telecommunications attorney in common carrier, wireless, cable and satellite, an administrative litigator, an export control and technology transfer attorney and as a principal in an international consulting firm. His consulting work took him to Italy, Kuwait and Beirut, Lebanon, where he represented a group of construction engineering firms in bids on major reconstruction projects. Ron represented the United States as a State Department delegate in two World Radio Conferences in Geneva, Switzerland and as a delegate to CITEL in Asuncion, Paraguay.

Ron began his career as an attorney for the US Department of Energy, where he worked in a quasi-judicial capacity on oil and gas issues, and held a DOE "Q" personnel security clearance for sensitive work involving highly classified matters. He founded and managed two successful boutique law firms, and has functioned as an outside general counsel for both domestic and international companies.

Ron graduated from Princeton University, and received his JD from Duke University School of Law. He is originally from Kansas City, and has lived in New Jersey, New York, Köln, West Germany and Washington DC. He now lives in McLean, Virginia with his wife, Gigi. Ron is a private pilot, a Nitrox diver and motorcyclist, and spends his free time working on foreign cars.