



PERRY TARNOFSKY

Partner

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Perry is an accomplished legal executive and business advisor with over 25 years of experience in leading the legal function at both public and privately held companies in the software, technology and consumer products industries. Perry has deep experience in complex commercial and technology agreements, M&A, corporate governance and compliance, financing transactions, and brings a practical approach to problem solving that balances business objectives with risk tolerance while prioritizing growth. Perry's clients at Outside GC include [Nexus Brands Group, Inc.](#), [Nissin International](#) [Transport USA, Inc.](#) and [Movandi Corporation](#).

Prior to joining Outside GC, Perry served for seven years as General Counsel of Epicor Software Corporation, a publicly traded supplier of enterprise resource planning software. In this role, he completed nine acquisitions of complementary software products or companies in one year, enabling the company to expand its product offerings and increase revenues. He created and implemented the software licenses and licensing program for Epicor's shrink-wrap and enterprise software products and conducted sales training on software licensing that reduced overselling of features and exposure to customer complaints. Perry also helped to restructure the company following a restatement of earnings, SEC investigation and removal of the senior management team.

Following his tenure at Epicor, Perry served for thirteen years as Vice President of Legal Affairs for Powerwave Technologies, Inc., a publicly held manufacturer and supplier of wireless infrastructure products and solutions for commercial and government markets. At Powerwave, he assisted in completing three strategic global acquisitions that grew revenues from \$200M to \$900M over three years.

EDUCATION

Southern Methodist University
Law School, J.D.

University of Southern California,
B.A.

SECTORS AND SERVICES

[Mergers and Acquisitions &
Finance](#)

[Technology Transactions](#)
[Software, SaaS & Hardware](#)
[Retail & Consumer Products](#)

CREDENTIALS

Bar Admissions

California

Professional Membership & Affiliations

Corporate and Business Law
Section of the American Bar
Association

Perry also oversaw the development of a patent portfolio of 600+ patents and developed the software licensing and open source software policies for the company's first software products.

Additionally, Perry served as General Counsel for two privately held SaaS companies and a privately held consumer products manufacturer.

Perry began his legal career in private practice as a corporate attorney in Orange County, California – first, at Rutan & Tucker, and next, with Stradling, Yocca, Carlson & Rauth. His practice involved corporate transactions, including private and public financings and mergers & acquisitions. Perry graduated from the University of Southern California and Southern Methodist University Law School. His LinkedIn profile is available at: <https://www.linkedin.com/in/perrytarnofsky>

Perry grew up in Southern California and lives in Villa Park, California with his wife and two 14-year-old twin boys. He enjoys spending time with family, water sports and outdoor activities, gardening, golf and the beach.