



PAUL CIMINO

Partner

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Paul Cimino has two decades of experience serving as in-house legal counsel to private and public companies in the software, technology and manufacturing industries. Paul's broad and deep business experience enables his sound, ethical strategic counsel, as well as day-to-day advice, for the Board, C-Suite and throughout the enterprise. Paul handles a wide range of legal matters, including:

- Commercial arrangements, including:
 - software and technology licensing and services (SaaS, etc.)
 - confidentiality and non-disclosure (NDAs)
 - privacy and data protection (DPAs)
 - VAR/distribution arrangements
 - terms of Use/Service (TOS)
- Employment-related issues
- Litigation and dispute resolution strategy
- Outside counsel management
- Intellectual property protection and licensing
- Entity formation and board governance
- Commercial real estate arrangements

Paul's clients at Outside GC include [Nedap](#), [Lionbridge Technologies](#), [ZoomRx](#), [Gateway Technologies](#), and [Memurai](#).

Paul's previous General Counsel roles include at Conservation Services Group (assets acquired by CLEAResult in 2015) and Akibia, Inc. (acquired by Zensar Technologies in 2010), as well as Assistant General Counsel at Aspen Technology, Inc. and Parametric Technology Corporation (now PTC, Inc.).

EDUCATION

University of Michigan, J.D., *cum laude*

U.S. Military Academy at West Point, B.S.

SECTORS AND SERVICES

[Managing Outside Counsel & Litigation](#)

[Technology Transactions](#)

[Software, SaaS & Hardware](#)

[Retail & Consumer Products](#)

CREDENTIALS

Bar Admissions

Massachusetts

New York

U.S. Court of Appeals for the First Circuit

U.S. Court of Appeals for the Federal Circuit

U.S. District Court for the District of Massachusetts

U.S. District Court for the Northern District of New York

Paul began his legal career at the Boston law firm of Goulston & Storrs. He received his law degree *cum laude* from the University of Michigan, and is admitted in the state and federal courts of Massachusetts and New York. Paul holds a B.S. in Mechanical Engineering from the U.S. Military Academy at West Point (and served as an officer in the Army Corps of Engineers).

When not working to help companies grow and prosper, Paul spends time outdoors whenever possible, listens to all kinds of music (he's a former college DJ), and enjoys reading and retaining lots of obscure nonfiction in order to maintain his edge over you at bar trivia.