



MICHAEL BROWN

Partner

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Michael Brown joined Outside GC in 2017, bringing over 20 years of in-house legal experience in the areas of healthcare, medical device and life sciences. Michael focuses his practice on assisting healthcare companies in a variety of areas, including transactional, fraud and abuse, Stark, "Sunshine" laws, and HIPAA/Privacy and Compliance programs as well as employment and general business matters. His clients at Outside GC include [Verity Health Systems](#), [Children's National Health System](#) and [BioCorRx, Inc.](#)

Prior to Outside GC, Michael served as a senior legal executive for both private and public companies, including GE Healthcare - Clariant Diagnostic Services (Clinical Laboratory), Tenet HealthSystems (Hospitals), Edward Lifesciences (Medical Device), InSight Imaging (Diagnostic Imaging), and Apria Healthcare (DME/Respiratory/Infusion). In these roles, Michael was responsible for drafting, reviewing and negotiating hundreds of commercial contracts with pharmaceutical, biotech, medical device, academic/research institutions, hospitals, physicians, and more, including professional services/coverage agreements, consulting agreements, clinical trial/study agreements, research agreements, manufacturing and distribution agreements, co-marketing agreements, service agreements, and joint venture arrangements. He also negotiated and drafted general business agreements such as confidentiality agreements, letters of intent/term sheets, real estate leases and vendor agreements as well as acting as corporate secretary for multiple corporations. In addition, he has investigated and handled various employment matters, including investigations and review of termination decisions.

EDUCATION

Pepperdine School of Law, J.D.
California State University at Fullerton, B.A., *cum laude*

SECTORS AND SERVICES

[Commercial Transactions & Contracts](#)
[Regulatory Compliance & Training](#)
[Healthcare](#)
[Life Sciences](#)

CREDENTIALS

Bar Admissions

California

In his former roles as a compliance and privacy officer, Michael created and implemented numerous national and international compliance and privacy programs, conducted compliance investigations and audits, and responded to government inquiries and subpoenas. He also negotiated settlement arrangements with the U.S. government, including corporate integrity and deferred prosecution agreements, and handled licensure, billing/coding matters, accreditation issues, telemedicine and other regulatory issues.

Michael is a former board member of the AdvaMed Diagnostic and Device Compliance Committee that was responsible for revising the AdvaMed's Code of Conduct in 2009 for the entire medical device industry and has spoken at multiple conferences on a variety of healthcare, FCPA, compliance and privacy matters.