



# LEONARD J. MCGILL

Partner  
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Len McGill is an experienced business lawyer and adviser with over thirty years of experience providing practical, risk-based legal and strategic advice to public and private companies in a variety of industries. He is also an angel investor and serves as a Board member for non-profit organizations, and is active in counseling emerging growth companies as well as Boards and senior management at larger companies, funds and family offices.

Len handles a broad range of legal matters for his clients, including

- Mergers and acquisitions
- Commercial transactions
- Day-to-day legal counseling (employment, contract review)
- Corporate governance
- Regulatory compliance
- Litigation management
- Capital raising and financing (convertible notes, preferred stock and debt)

Len's clients at Outside GC include Raj Capital Management/Revitate (family office; opportunity zone funds), Empower Pharmacy (compounding pharmaceuticals), OpenNest Labs (incubator), and Galaxy Digital (investment banking).

## EDUCATION

Georgetown Law School, J.D., *magna cum laude*  
Drucker School of Management at Claremont Graduate University, Master's in Management  
University of Edinburgh, LL.B, *with honours*

## SECTORS AND SERVICES

[Mergers and Acquisitions & Finance](#)  
[Commercial Transactions & Contracts](#)  
[Business Startups & Corporate Governance](#)  
[Banking & Financial Services](#)  
[Life Sciences](#)

## CREDENTIALS

### Bar Admissions

California  
Virginia  
District of Columbia

## Professional Membership & Affiliations

American Bar Association (Business Law Section)  
Board Member, Fauquier Habitat for Humanity, Inc.  
Executive Committee Member, Rappahannock Benevolent Fund, Inc.  
Member, New Dominion Angels, LLC

Prior to joining Outside GC, Len served as General Counsel and Chief Compliance Officer to several large public companies: Fleetwood Enterprises, Inc., a leading manufacturer of recreational vehicles and manufactured housing; Ameron International Corp, a global producer of steel and concrete water transmission lines and fiberglass pipe for transporting oil, chemicals and corrosive fluids; and Steel Partners Holdings LP, a global diversified holding company owning or controlling multiple businesses in various industries, including diversified industrial products, banking, oilfield services and sports-related industries.

Previously, Len was Of Counsel at the international law firm of Gibson Dunn & Crutcher, where he had a broad transactional practice, including managing financings and mergers & acquisitions for a wide range of clients.

Len has a Juris Doctor, *magna cum laude*, from Georgetown University; an LL.B. (Hons.) from the University of Edinburgh in Scotland; and a Master's in Management from the Drucker School of Management in Claremont, California. He is a member of the Bars in California, Virginia and the District of Columbia. A native of Scotland, he lived and practiced in Southern California for over twenty years, and now lives on a horse property in Virginia outside Washington, DC. He has two grown daughters, and when he has free time, Len enjoys horseback riding, running and hiking.