



KATHLEEN M. CRONIN

Partner

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Kate Cronin has over 25 years of experience leveraging her legal skills and business acumen, and a background in corporate transactional work, litigation and policy work. She was a FinTech lawyer before the phrase was invented, having worked in-house for both technology and financial services companies. At both Citi and AT&T, she advised internal innovation teams deploying new disruptive mobile products and services. As an attorney with Outside GC, Kate offers technology, fintech and blockchain companies her industry acumen, business-strategy focused guidance and general legal services with a focus on transactional work.

She recently served as Deputy General Counsel for FactSet Research Services, a global fintech financial data services company. In her leadership role, she handled corporate governance, public company compliance, commercial transactions, employment matters, litigation, intellectual property matters, data privacy, and cybersecurity. Prior to that, Kate spent nine years at Citigroup, and supported the FinTech group, working with internal agile development software teams to deploy Citi's mobile banking services. From her years in the Citigroup Technology Law Group, she has deep commercial transactional experience in hosted (SaaS) services, software licensing, managed services, professional services, network and hardware agreements, and handling complex data privacy, OCC compliance, open source and intellectual property transactional matters.

EDUCATION

Georgetown University Law Center, J.D.

University of Notre Dame, B.A., *cum laude*

SECTORS AND SERVICES

[Data Privacy & Cybersecurity](#)

[Technology Transactions](#)

[Software, SaaS & Hardware](#)

[E-Commerce & Digital Advertising](#)

CREDENTIALS

Bar Admissions

New York

District of Columbia

U.S. Supreme Court

Before her tenure at Citi, Kate worked at AT&T for seven years. She served as Chief Counsel for AT&T CallVantage, one of the earliest voice-over-the-internet services to compete with Vonage. She also played a role in AT&T's entry in local service, and worked with AT&T's regulatory and government affairs team. Kate spent the first six years of her career as a litigation associate with Verner, Liipfert, Bernhard, McPherson & Hand in Washington, D.C. While in private practice, Kate served as pro bono counsel for a refugee seeking political asylum, arguing before the Fourth Circuit and petitioning the Supreme Court for certiorari before Congress granted legislative relief and asylum to certain Haitian refugees. She welcomes work with companies eager to make a difference, including non-profits and environmental sustainability technology companies.

Kate graduated with honors from the University of Notre Dame where she was a member of the varsity field hockey team, and received her JD from Georgetown University Law Center. She is a member of both the New York State and District of Columbia Bars, and admitted to practice before the U.S. Supreme Court.

Kate enjoys sailing, volunteering to support youth sailing, and serving as a committee member of numerous local organizations.