



# JOANNE VASILY-CIOFFI

Partner  
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Jodie Vasily-Cioffi is a seasoned corporate attorney, bringing over 25 years of large law firm, premier in-house, and private practice experience to her clients at Outside GC. A Partner at OGC since 2014, Jodie is noted for her ability to provide both practical and strategic legal advice designed to drive forward business objectives while protecting key company interests. She is knowledgeable and dependable.

Jodie works with biotech and pharma companies of all sizes as well as certain service providers to the industry. She works to understand her clients' objectives to deliver them clear value.

Jodie has extensive experience in drafting and negotiating a wide array of commercial transactions and contracts. In addition, Jodie is a go-to resource for clients looking to execute world-wide clinical trials. The types of contracts that Jodie regularly handles are:

- Clinical trial agreements
- Contract research agreements
- Manufacturing and supply agreements
- Licensing agreements
- Sponsored research agreements
- Registry Agreements
- Service agreements
- Software as a Service agreements
- Consulting agreements
- Material transfer agreements
- Engagement letters
- Staffing agreements

## EDUCATION

Northeastern University School of Law, J.D.  
Babson College, B.S., *with distinction*

## SECTORS AND SERVICES

[Intellectual Property](#)

[Life Sciences](#)

[Commercial Transactions & Contracts](#)

## CREDENTIALS

**Bar Admissions**

Massachusetts

She also handles general corporate law issues such as board of director agreements, advisory board agreements, charter and bylaw issues, and board and shareholder votes and minutes.

Before joining Outside GC, Jodie served as Senior Corporate Counsel, Securities & Corporate Operations, and Assistant Secretary at Genzyme Corporation, a global \$20B Fortune 500 life sciences company, where she oversaw securities and corporate governance compliance, managed capital raising transactions, and handled a diverse array of sophisticated contract negotiations and corporate disclosure issues. Jodie also supported the day-to-day legal needs of multiple internal client groups, and in her role as Assistant Secretary, drafted and implemented corporate-wide compliance policies. It was from Henri Termeer at Genzyme that Jodie learned the importance of putting the patient first and that everyone had a role to play in drug development.

After serving as a judicial law clerk to the Honorable Rudolph Kass, Jodie began her career at Palmer & Dodge LLP in Boston, now known as Locke Lord LLP. At P&D Jodie received excellent corporate law training and it was here that her interest in the life sciences industry took root. Her firm practice focused primarily on capital raising transactions for private and public companies, as well as securities compliance, and merger and acquisition transactions.

Jodie holds a J.D. from Northeastern University, a M.P.A. (Phi Alpha Alpha) from Suffolk University, and a B.S. in Management (With Distinction) from Babson College.