



JAMES DUBERMAN

Partner

jduberman@outsidegc.com

Jamie Duberman is a seasoned real estate attorney with over 26 years of experience in all sectors of real estate law, including commercial, industrial, residential and new development transactions, title insurance, and mortgage lending. He also regularly advises clients on a broad range of corporate matters, and drafts and negotiates customized and scalable operating, partnership, licensing, franchise, stockholder, vendor services, and joint venture agreements.

Jamie's clients value his pragmatism and results-oriented approach to legal and business issues. He advises Outside GC clients across a range of industries, including life sciences ([Sensei Biotherapeutics](#), [LogicBio](#), [BioRAFT](#), [Pri-Med](#)), manufacturing ([Actasys](#), [MeUndies](#)), retail/e-commerce ([Numero Uno](#)), education technology ([Learnable](#)), consumer products and services ([LovePop](#)) and non-profits ([Hebrew Senior Life](#), [Hillel International](#), [St. Francis House](#), [Workbar](#)).

Before joining Outside GC, Jamie was the founder and president of Duberman Associates - a full service real estate law practice with offices in New York and New Jersey. His work focused on complex contracting while negotiating contracts for the lease, sublease, acquisition and sale of residential, commercial, industrial and new development real estate. He counseled clients in all areas of real estate, as well as on collateral matters such as deal structure, LOI terms, leasing, finance, tax, asset-based loans, workouts, foreclosures, short sales and auction sales. He advised institutional banks and hard money lenders.

EDUCATION

Brooklyn Law School, J.D.
Hofstra University School of Business, B.S.

SECTORS AND SERVICES

[Real Estate](#)
[Commercial Transactions & Contracts](#)
[Managing Outside Counsel & Litigation](#)

CREDENTIALS Bar Admissions

New York
New Jersey

From 2004 through 2014, Jamie was the trusted General Counsel for Gateway Title - a premier regional title insurance agency underwritten by First American and Stewart Title Insurance Companies. Prior to that, Jamie was General Counsel to Garden State Mortgage where he developed strategic business relationships and funding lines from lenders for commercial and residential properties. He counseled both on licensing, marketing, originations, underwriting, processing, and closing of residential and commercial transactions which included single family homes, multifamily apartments, mixed use, and SBA 504 owner-user properties.

Jamie is a graduate of Hofstra University School of Business and Brooklyn Law School. He is licensed in New York and New Jersey. When not working, Jamie enjoys spending time with his family; and he is an avid cyclist and swimmer.