

# ELIZABETH SMITH

Partner  
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Elizabeth is an experienced transactional attorney with a practice focusing on the life sciences. For over twenty years, she has represented a wide range of life sciences clients, including biotech start-ups, global pharmaceutical companies and academic institutions. With an emphasis on providing practical legal advice and mitigating risk, Elizabeth routinely assists clients with structuring and negotiating a diverse array of commercial and research contracts related to:

- Licensing
- Pre-clinical and clinical research and development
- CROs and CMOs
- Strategic alliances such as collaborative research consortia
- Service relationships (MTAs, CDAs, business operations)
- HIPAA, BAAs and GDPR compliance

Elizabeth's clients at Outside GC include [Homology Medicines](#), [Enzyvant Therapeutics](#), [Beam Therapeutics](#) and [Forkhead BioTherapeutics](#).

Prior to joining Outside GC, Elizabeth was the dedicated transactional advisor to the Wyss Institute for Biologically Inspired Engineering at Harvard University. In this role, she supported the business development team and was responsible for negotiating all agreements relating to Wyss Institute technology. In addition, she advised the Wyss Institute's Executive Team regarding strategy and risks associated with existing and proposed agreements with companies and non-profit institutions, Harvard policies and interpretation of Wyss Institute operative documents.

## EDUCATION

Suffolk University Law School, J.D.  
Tulane University, B.A.

## SECTORS AND SERVICES

[Intellectual Property](#)  
[Commercial Transactions & Contracts](#)  
[Technology Transactions](#)  
[Life Sciences](#)

## CREDENTIALS

### Bar Admissions

Massachusetts  
California

Prior to going in-house at Harvard, Elizabeth spent seven years in the business law departments of Nixon Peabody and Edwards, Angel, Palmer & Dodge (now Locke Lord). During her tenure at these law firms, she represented clients in all stages of the drug development life cycle, from assisting an early stage biotech client with the negotiation of a \$650 Million R&D collaboration agreement to providing on-site legal support to an international pharmaceutical company in connection with clinical trial agreements, informed consent matters and marketing of FDA-approved drugs.

Elizabeth has also held in-house positions at NeoGenesis Pharmaceuticals and Massachusetts General Hospital.

Elizabeth was raised in Atherton, California and attended Tulane University in New Orleans, Louisiana where she was a history major and an active participant in the musical theater program. After graduating from Suffolk University Law School, Elizabeth became fascinated with science and began taking science classes at the Harvard Extension School. In addition to the core pre-med curriculum, she took several additional classes including molecular biology, genetic engineering and immunology.

Elizabeth is admitted to practice in Massachusetts and California and lives with her family and golden retriever in Lexington, Massachusetts. Her children are very involved on the volleyball, cross country and track teams, so Elizabeth can be found cheering them on in all kinds of weather. Her entire family are avid sailors and down-hill skiers and Elizabeth does her best to play golf when no one is looking.