



ALAN ROTH

Partner

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Alan Roth has been an attorney with Outside GC since 2006. His clients include [Iron Mountain](#), [Capital Advisors Group](#), [Make Space](#), [SiOnyx](#), [Sophos](#), [CompuClaim](#) and [Xpanxion](#), a UST company.

Alan brings 29 years of corporate law experience representing a wide range of companies (closely and publicly-held, well-established, start-up, for-profit and non-profit) in many industries, including tech. His broad and deep experience enable him to consistently close commercial deals for his clients, both as buyers and sellers, on the best possible terms. Alan's practice has evolved from being primarily commercial to focusing on federal, state and local government contracts and those with leading educational institutions. He regularly reviews and explains state procurement laws and regulations, as well as the use of FAR and DFAR clauses in federal government contracts.

In the intellectual property space, Alan obtained one of the first USPTO trademark registrations in the marijuana-related industry.

Before joining Outside GC, Alan was VP and GC at Cambridge Technology Enterprises, a high-tech incubator that spun off companies including Cambridge Technology Partners, i-Cube, OneWave, and C-Bridge Internet Solutions. In addition to corporate governance and operational matters, Alan's specialty was working closely with the sales departments of start-ups to close contracts on profitable terms with customers in the US and abroad. Prior to CTE, Alan was an associate with Bingham McCutchen and Hemenway and Barnes in Boston.

EDUCATION

Stanford Law School, J.D. Class valedictorian

Columbia University, M.A.

Amherst College, A.B., *magna cum laude*

SECTORS AND SERVICES

[Business Startups & Corporate Governance](#)

[Government & Export Control Technology Transactions](#)

CREDENTIALS

Bar Admissions

Massachusetts

Alan graduated Amherst College *magna cum laude*, has a master's degree in Journalism from Columbia University, and took his JD at Stanford Law School.

His pro bono activities include obtaining 501(c)(3) status for PTOs in Newton, Massachusetts, incorporating and advising Theatre Ink, Newton North High School's award-winning teaching and theater program, and sitting on the board of the Rhode Island Museum of Science and Art in Providence. He is a recipient of the Denis Maguire Pro Bono Award from the Boston Bar Association.

He lives in Newton with his wife and is enjoying the empty nest so far.